

3rd Quarter Newsletter



UltraGlide™
Corneal Transplant Sutures



Top UltraGlide™

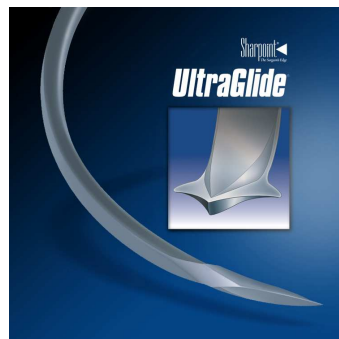
Suture Codes

1. AA-2626N
2. AA-2627N
3. AA-2673N
4. AA-2674N
5. AA-2675N
6. AA-2712N
7. AA-2713N
8. AA-2714N
9. GA-448N
10. GA-460N
11. GA-462N
12. GA-960N

When approaching the corneal transplant surgeon, the first Sharpoint item that should come to mind is the UltraGlide™ suture. The needle on this suture has a unique geometry which allows for effortless penetration pass after pass. This is very important in corneal transplant surgery whether a continuous or interrupted suture closing technique is used.

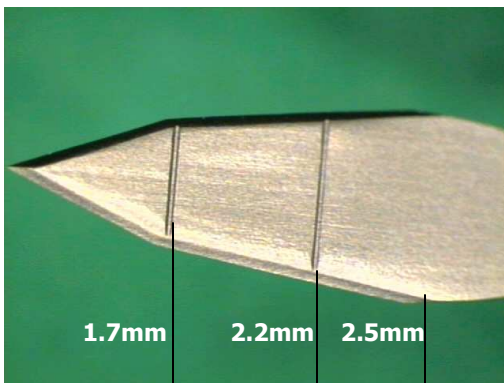
There are three features and benefits to remember when discussing the UltraGlide™ needle. First, the multi-facet geometry of this needle allows

for effortless penetration, pass after pass, which is most important in corneal transplant surgery. Second, the unique “lift and cut” design facilitates easy knot burial which gives better patient comfort by minimizing foreign body sensation. Lastly, the unsurpassed needle strength reduces bending. Nothing can explain this better than having the doctor try a sample of this suture to see the benefits himself.



UltraGlide™ Needle Features and Benefits

- 👁 Multi-facet geometry allows for effortless penetration, pass after pass
- 👁 Unique “lift and cut” design facilitates easy knot burial
- 👁 Unsurpassed needle strength reduces bending



1.7mm–2.2mm–2.5mm IQ Geometry™ ClearTrap™

This new size to the IQ Geometry™ ClearTrap™ line is specifically designed for co-axial micro phaco from 1.7mm–2.2mm incisions.

Enlarge the incision for implant of certain foldable IOL's through a 2.5mm incision.

For more information on this knife contact 610-404-1000.

DermaGlide™

DermaGlide™ Ophthalmic Sutures



Top DermaGlide™ Codes

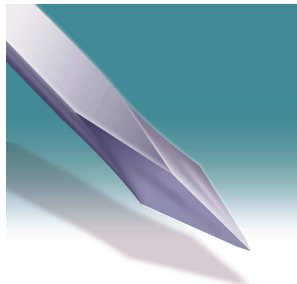
1. AD-699N
2. AD-698N
3. JD-8698
4. AD-697N
5. AD-1667
6. GD-493N
7. AD-1698
8. GD-494N
9. JD-8687
10. JD-8695

The DermaGlide™ needle is a Sharpoint™ exclusive design primarily for the oculoplastic surgeon. The premium grade stainless steel is molded into an innovative quad-sided diamond geometry, which in turn, provides unsurpassed incision and healing characteristics.

Some of the oculoplastic procedures the DermaGlide™ suture is ideal for are blepharoplasty for the treatment of congeni-

tal ptosis and acquired ptosis, eyelid malpositions, eyelid reconstruction, orbital surgery, trauma, and lacrimal surgery.

The DermaGlide™ suture also features superior packaging which includes extra-long pull-tabs on the package to simplify gloved-handling and the carrier pad which provides maximum needle-tip protection and



prevents suture tangling.

DermaGlide™ ophthalmic sutures are available in plain gut, chromic gut, Polysyn™ undyed braided, nylon black.

DermaGlide™ Needle Features and Benefits

- 👁 Innovative quad-sided diamond geometry provides unsurpassed incision and healing characteristics
- 👁 Ideal for a variety of oculoplastic procedures
- 👁 Unsurpassed needle strength reduces bending

UltraPlug™ Features and Benefits

- 👁 Longer lasting alternative to PGA and collagen
- 👁 Essentially absorbed within 2-6 months
- 👁 May enhance the retention of post-op ocular medications

LASIK and Dry Eye

Post-LASIK dry eye is one of the most common complications after LASIK surgery. Although it is temporary, it could induce not only uncomfortable symptoms, but also refractive change and decreased quality of vision. Some patients complain of severe symptoms, which may negatively influence their satisfaction with the outcome of the procedure.

Attention must be paid to the dry eye condition in LASIK patients, and appropriate methods of management must be made available to these patients.

The insertion of punctal plugs is recommended for the treatment of post-LASIK dry eye and the UltraPlug™ Extended Wear Synthetic Absorbable plug is the perfect accompaniment to the LASIK procedure.

The plug material is an absorbable PCL copolymer with a 2-6 month absorption profile.

Several journal articles are available via the Extranet.



LASIK Plug™
Evaluate within 2 months

UltraPlug™

Extranet Now Available to Sharpoint™ Distributors

We have set up an extranet through our website that gives our distributors and sales representatives the ability to access their sales numbers along with educational materials and sales aids.

Please log on to: www.surgicalspecialties.com. On the left hand side of the page you will find a link called "My Extranet". Once registered and your password set, you will have access to all sales numbers at anytime. Some examples of reports available are

sales trends by item/product, year-to-date sales, and percentage to plan.

Along with sales reports there are educational resources available such as product training, relevant journal articles, sell sheets and cross-reference guides.



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Now Available!

Ophthalmic Suture Brochures

For information call Customer

Service at 610-404-1000

Gaining your trust and striving to exceed your expectation is our business. Today, the Angiotech family of products is widely recognized as the leader in incision and healing technologies.

Angiotech continues to deliver next generation technology within the Sharpoint™, DermaGlide™, UltraGlide™, UltraPlug™, UltraFit™, and

IQ Geometry™ brand products.

We welcome you to evaluate Angiotech's Ophthalmic products. All products manufactured at the Angiotech facilities are under the ISO 13485 system.

Sharpoint™
The Surgeon's Edge™